

Articulation Agreement

Institution: Bristol Community College

Transfer Institution: University of Massachusetts, Dartmouth

Summary of Benefits:

- Guaranteed acceptance with a minimum G.P.A. of 2.5
- Guaranteed transfer of credits of all courses with a C- or better.
- Eligibility for Tuition credit with GPA of 3.0 or higher and Associate's Degree
- **Students transfer with Junior status with regard to financial aid and registration**

BCC Program: Business Administration, Marketing Management	CR	UMass-Dartmouth Program: Marketing	CR
General and Elective Requirements			
ENG 101 Composition I: College Writing	3	ENL 101 – Critical Reading & Writing I	3
ENL 102 Composition II: Writing about Lit	3	ENL 102 – Critical Reading & Writing II	3
MAN 101 – Prin of Management	3	MGT 201 – Leadership, Teamwork & Coll	3
BUS 111 – Business and Financial Math	3	MTH 109 – Problem Solving & Reasoning <i>(substitute for MTH 146 with placement testing)</i>	3
HST 112 – The West and the World II	3	HST 102 – History of Western Civ II	3
ACC 101 – Principles of Accounting I	4	ACT 211 – Principles of Accounting I	3
ACC 102 – Principles of Accounting II	4	FRE 800 – Free Elective	3
*ACC 257 – Managerial Accounting	3	ACT 212 – Principles of Accounting II	3
COM 114 – Professional Speaking or COM 101 – Fund of Public Speaking	3	FRE 800 – Free Elective or ENL 270 – Speech Communication	3
Elective Science with lab	3/4	The Natural World Requirement	3/4
ECN 111 – Prin of Economics – Macro	3	ECO 232 – Prin of Macroeconomics	3
MAR 101 – Prin of Marketing	3	MKT 311 – Prin of Marketing	3
MAR 253 – Sales Management	3	FRE 800 – Free Elective	3
CSS 101 – College Career Seminar	1	FRE 800 – Free Elective	1
CIS 111 – Intro to Bus Info Systems	3	MIS 101 – The Business Organization	3
MAR 114 – Sales Principles	3	FRE 800 – Free Elective	3
MAR 255 – Advertising Principles	3	FRE 800 – Free Elective	3
**BUS 253 – Corporation Finance	3	FIN 312 – Financial Management	3
BUS 251 – Business Law	3	MGT 312 – Legal Framework of Business	3
RMN 118 – Workshop in Team Development and Managerial Comm	1	FRE 800 – Free Elective	1
Elective	3	FRE 800 – Free Elective	3
Program Elective	3	FRE 800 – Free Elective	3
Total Credits	64/65	Total Credits	62/63

*Must choose ACC 257 as elective

**Must choose BUS 253

***recommend student take ECN 112 in addition to program prior to transfer