



TRANSFER AGREEMENT ADVISING GUIDE

The following Advising Guide is designed to give students a direct pathway of transfer credit for the completion of their **Associate in Applied Science in Business Administration Career/ Marketing Management Career** at Bristol Community College to Bay State College's **Bachelor of Science Degree in Management, Marketing Concentration**. This program is offered at Bay State College's Taunton and Boston locations. Bristol CC students who complete their AAS Degrees in Business Administration Career/Entrepreneurship Career below will be able to transfer all of their courses in which they have received a grade of "C" or better into the BS in Management- Management Concentration.

Year 1: Semester 1

Course	Course Title	Credits
ACC 101	Principles of Accounting 1	4
BUS 111	Business and Financial Mathematics	3
CSS 101	College Success Seminar	1
ENG 101	Composition 1: College Writing	3
HST 112	The West and the World II	3
MAN 101	Principles of Management	3
RMN 118	Workshop in Team Development and Managerial Communications	1
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Year 1: Semester 2

	Program Elective	3
ACC 102	Principles of Accounting 2	4
ECN 111	Principles of Economics-Macro	3
ENG 102	Composition 2: writing about literature	3
MAR 101	Principles of Marketing	3
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Year 2: Semester 1

	Program Elective	3
CIS 111	Introduction to Business Information Systems	3
ECN 111	Science Elective*	4
MAR 114	Sales Principles	3
MAR 255	Advertising Principles	3
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Year 2: Semester 2

	Program Elective	3
BUS 251	Business Law	3
MAR 253	Sales Management	3
MAN 152	Purchasing (choose 152 or BUS 253)	3
BUS 253	Corporation Finance	3
COM 101/114	Public Speaking	3

***Students planning to transfer to Bay State College should plan to take a 4-credit (laboratory) science, such as AST 111, BIO 111, CHM 111, or GLG 101**

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Transfer Agreement Notes

- Students must graduate Bristol Community College with a cumulative 2.3 GPA to transfer to Bay State College.
- Students must have a grade of C or higher in each of their Bristol CC classes to transfer them.
- **Science Elective:** Students are recommended to take a 4-credit science course with lab.

Bay State College recommends students receive the following grade of a B- or higher in the following courses:

- Principles of Accounting I
- Principles of Economics-Macro
- Principles of Management

By fulfilling these courses with a B- or higher, students who transfer to Bay State will also be eligible upon completion of 90 credits toward their Bachelor's Degree to take four courses toward the MBA, MS in Finance, MS in Human Resource Management, MS in Healthcare Management, or MS in Business Ethics & Compliance at New England College of Business (NECB) while still pursuing their Bachelor's degree. These four courses count **both** toward the BS at Bay State College and the Master's program at NECB!

REMAINING BSC COURSES FOR THE BS IN MANAGEMENT, MANAGEMENT CONCENTRATION

COURSE CODE	COURSE TITLE	CRED	BCC Equivalent Courses
ACC 110	Financial Accounting II	3	ACC 102
CIS 312	Management Information Systems	3	
ECO 101	Microeconomics	3	ECN 112
MAN 240	Organizational Behavior	3	
MAN 299S	Internship Seminar	1	
MAN 299	Internship	2	
MAN 322	International Management	3	BUS 260
MAN 401	Operational Management	3	BUS 251
MAN 411	Strategic Management	3	MAN 251
MAN 422	Risk Management	3	
MAN 450	Senior Seminar & Project	3	
MAT 200	Statistics	3	MTH 251 or MTH 252
PHI 201	Introduction to Ethics	3	
PSY 101	Psychology	3	PSY 101
SOC 101	Sociology	3	SOC 101
WRI 259	Writing for Business	3	
LIT	Literature Elective	3	Numerous ENG courses
	Open Electives (3)	9	
	Program Electives (2)	6	
TOTAL		60	

Note: Bay State College will transfer up to 90 credits, so students may be awarded additional credits beyond those earned for the Bristol CC AAS degree. This can be determined upon meeting with a Bay State College Admissions representative for credit evaluation.